

# Vice President, North American Sales

## Build a Best-in-Class Sales Organization at a Company Poised for Strong Growth

### Take ownership of sales strategy, infrastructure and talent.

If you're a strong sales leader with the vision to create and develop strategic sales plans, individual targets, and long-range goals, combined with the high-energy and tactical ability to coach and motivate individual sales engineers, the Vice President of Sales role could be your ideal opportunity. You'll leverage your leadership and sales experience in the Industrial Automation industries to build a best-in-class sales function and top-tier team. Consider a few intriguing reasons to join us. You will:

- **Own the sales function.** You'll make your mark building on the solid structure we have in place and developing a sales organization to meet today's goals and long-range growth objectives.
- Enjoy a **brand that is set to sell.** We have a State-of-the-Art Safety System that has an attractive price point...the stage is set for exponential growth.
- **Develop a high performing sales team** and add to it in short order, bringing in new talent strategically placed across the nation.
- Enjoy a **high-growth environment** with aggressive goals for the future. You'll play a critical role in that growth.
- Earn **excellent compensation & benefits**, including a competitive base + commission.

This could be an ideal role for an outstanding Sales Director or Senior Manager who is ready to step up to the VP level, or for a VP who is a high-energy, results-driven builder ready to enhance sales systems and develop an outstanding team. To be a strong fit for the Vice President of Sales opportunity, you will have:

- 7-10+ years of experience effectively leading a high performing sales team.
- A bachelor's degree is required, preferably in Sales, Marketing, or Engineering
- Experience in Industrial Automation, specifically Power Generation, Chemical, Oil, or Gas.
- Strong technical capacity; comfort leveraging and promoting technology-based products.
- Establish and enhance corporate-level relationships with current and future customers.

This position will be located either in the Gulf Coast area or at corporate headquarters in Pompano Beach, FL.

RTP Corp. located in Pompano Beach, FL is an established company with a strong reputation in critical control and safety applications. Our control products have been purchased and installed by major global customers for more than 50 years.

If you would like to find out for yourself what a great opportunity this is, forward your resume and we will contact you.